

Rapid Deployment SaaS License and Services Agreement

RAPID DEPLOYMENT SAAS LICENSE AND SERVICES AGREEMENT FOR A RAPID DEPLOYMENT INSTALLATION ON COMPANY'S AZURETM SAAS SERVICE OF NAV SOFTWARE, OTHER THIRD PARTY SOFTWARE AND COMPANY'S SOFTWARE UNDER PERIODIC SUBSCRIPTION LICENCES

AGREEMENT

As a result of you ("Customer") and **THE NAV PEOPLE** entity listed on the applicable Order Form ("Company") signing or otherwise accepting an Order Form in connection with Company Services, you agree that these are the terms and conditions (referred to in the Order Form) upon which Company shall supply those services to you. In the absence of any other written and signed agreement intended by the parties to be the sole agreement with respect to Company Services, this agreement shall apply to the exclusion of any other terms and conditions. Company reserves the right to amend this agreement at any time and any continued use of the Company Services after the date the new agreement is posted will be subject to the terms of the new agreement

1. **DEFINITIONS**

1.1	In this agreement and any	V Order Form, unless the contex	at otherwise requires, the following	g words and expressions mean

"Affiliate" any person, partnership, joint venture, corporation, subsidiary, or other form of enterprise,

controlling, controlled or managed by, or under common control or management with, the

Customer or Company

"Agreed Form" the form and terms of a document agreed, entered into or accepted (including without

limitation by any process for acceptance used by the Customer electronically or on any Company website) for the purposes of identification in connection with this agreement

"Commencement Date" the date upon which Company commences providing the applicable Services to the

Customer

"Company Intellectual Property" Company work product comprising or created pursuant to the Services, and the Software,

including without limitation original work and materials undertaken by Company either

previously or in performing its obligations under this agreement

"Confidential Information" non-public information that a Disclosing Party designates as being confidential to a Receiving Party or which, under the circumstances surrounding disclosure ought to be

reactiving Party of which, under the circumstances surforming disclosure dugit to be treated as confidential by the Receiving Party and includes, without limitation, information in tangible or intangible form relating to and/or including released or unreleased Disclosing Party software or hardware products, the marketing or promotion of any Disclosing Party software or hardware or any products, Disclosing Party's business policies, plans or practices, its personnel, customers or suppliers and information

received from others that Disclosing Party is obligated to treat as confidential

"Customer Contact(s)" the Customer's information technology or other suitably qualified, competent and trained staff

 $member(s) \ or \ contractor(s) \ nominated \ to \ manage \ the \ Customer's \ interests \ and \ obligations$

under this agreement

"Customer Content" any information, data, editorial content or intellectual property in any form, including

without limitation, the Customer's own corporate and product branding, trademarks, service marks or other pre-existing Intellectual Property rights owned by or licensed to the Customer provided to Company by the Customer for the development of or integration into or use with or transmission through the Software, Third Party Software or SaaS

Service under this agreement

"Customer Data" information of the Customer posted or submitted to the SaaS Service by a Customer User

"Customer Personal Data" personal data, including sensitive personal data, relating to employees, contractors and

customers of the Customer posted or submitted to the SaaS Service by the Customer

"Customer User" such number of employees or contractors of the Customer who have satisfactorily

completed training, have an individualised login identification and password and are authorised by Company in any Order Form to have access to, use of and enter data using

the Software and/or Third Party Software on the SaaS Service

"Database" any database that Company has spent, or continues to spend, material time and

CONFIDENTIAL



resources on the selection and arrangement of data as an intellectual creation on any website or computer system or network used in connection with the Software excluding, for the avoidance of doubt, any database created solely by operation of any third party software

"Disclosing Party"

a party to these terms and its Affiliates who disclose Confidential Information to another party

"Enhancement(s)"

an updated version of the Software or, if applicable, Third Party Software released generally to its commercial users which may contain enhanced functionality and/or permanent fixes but shall not include a New Release

"Intellectual Property"

all intellectual property rights protected by law throughout the world whether registered or not, including without limitation all copyrights, copyright registrations and applications, trademark rights, registrations and applications, patent rights (including the right to apply therefor), patent applications (including the right to claim priority under applicable international conventions) and all patents issuing thereon, industrial property rights, inventions (whether or not patentable), together with all utility and design, know-how, specifications, trade names, mask-work rights, trade secrets, moral rights, author's rights, algorithms, rights in packaging, goodwill, corporate, trade and product branding and other intellectual and industrial property rights, as may exist now and hereafter come into existence, and all renewals and extensions thereof, regardless of state, country or legal jurisdiction

"Licence Limit(s)"

the maximum number of concurrent Customer Users that may use the Software and Third Party Software on the SaaS Service as set out in the Order Form

"New Release"

any new version of the Software which may include substantial new functionality that may be made available by Company to the Customer from time to time

"Order Form"

any electronic or hard copy document in Agreed Form setting out from time to time such matters as the Software, Third Party Software, the Commencement Date, Subscription Periods, Subscription Fees and any additional Services to be provided by Company

"Receiving Party"

a party to these terms and its Affiliates who receive Confidential Information from another party

"SaaS Service(s)"

software hosting and related services that Company is to provide or procure for the Customer, including the Microsoft Azure $^{\text{TM}}$ service or equivalent, for the Customer to access and use the Software and, if applicable, Third Party Software under this agreement during any Subscription Period

"Service(s)"

the services agreed to be provided by Company to the Customer under this agreement and any Order Form, which may include without limitation the SaaS Service, the installation, and implementation of Software or any applicable Third Party Software on the SaaS Service, Support and training

"Software"

Company software applications and processes specified in any Order Form to be supplied and installed by Company on the SaaS Service for use by the Customer under this agreement and excludes any Third Party Software.

"Suggestions"

comments for improvements or modifications or other feedback which the Customer may from time to time provide to Company with respect to Confidential Information concerning the Services or the Software

"Support"

the support and maintenance service further described in **Schedule 1** to be provided by Company for the Software, and if applicable Third Party Software during any Subscription Period

"Subscription Fee(s)"

the fees and charges to be paid by the Customer to Company from time to time under this agreement and any Order Form, exclusive of Taxes, for access to, use of and Support for the Software and, if applicable, any Third Party Software on the SaaS Service during any Subscription Period

"Subscription Period"

any period in respect of which the Subscription Fees set by Company from time to time shall have been paid, or agreed unconditionally to be paid, by the Customer under this agreement including any such period specified in any Order Form

"System Administrator"

such number of Customer User(s) approved by Company in any Order Form to exercise system administration rights as defined by Company from time to time



"System Environment" a system of integrated computer hardware, operating systems software, computer

peripherals and facilities provided by Company or its contractors to facilitate access to and use of the Software and if applicable Third Party Software by the Customer over the

internet

"Tax(es)" any federal, state or local imposed excises, taxes, duties, levies, fees or similar charges

imposed on Company or the Customer by any government or taxing authority (other than corporation taxes imposed on Company's income) related to any supplies under this

agreement

"Technical Dispute" a dispute between the parties that is of a technical nature concerning the interpretation of

this agreement, or any document created pursuant to or incorporated by reference into this agreement or relating to the functions or capabilities of the Software or Third Party Software or the Services or any similar or related matter or that the parties agree is of a

technical nature

"Third Party Software" software owned and provided by a Vendor as specified in any Order Form, to be installed

by Company on the SaaS Service at the request of and for access to and use by the

Custome

"Vendor" the owner of Third Party Software listed in an Order Form

"Vendor Terms" the standard license terms of the Vendor as set forth on an Order Form or as published

on any applicable website page notified to the Customer from time to time pursuant to which the Vendor permits the Customer to have access to and use of Third Party Software on the SaaS Service. The Vendor may update such terms from time to time in its

discretion

1.2 Words importing the singular include the plural, words importing any gender include every gender and words importing persons include bodies corporate and un-incorporate and (in each case) vice versa

- 1.3 Any reference in this agreement to any statute or statutory provision shall be construed as including a reference to that statute or statutory provision as from time to time amended, modified, extended or re-enacted, whether before or after the date of this agreement, and to all statutory instruments orders and regulations for the time being made pursuant to it or deriving validity from it and (so far as may be applicable) any past statutory provisions (as from time to time amended modified extended or re-enacted) which such provision has directly or indirectly replaced
- 1.4 Where any provision in or schedule or appendix to this agreement refers to or requires any action consent or notice to be in writing this shall be deemed to include or allow as the case may be writing created transmitted or stored in electronic form including without limitation by email
- 1.5 In the event of any conflict between the terms of the Agreement and the terms of an Order Form, the terms of the Order Form shall prevail.

2. COMPANY KEY RESPONSIBILITIES

- 2.1 Company shall, subject to and in accordance with this agreement and any applicable Order Form, use all reasonable commercial efforts to
 - 2.1.1 provide the SaaS Service, Support and any other Services specified in any Order Form
 - 2.1.2 with the full co-operation and assistance of the Customer ensure that any Customer Content is fairly and accurately incorporated in the Software, the SaaS Service and any applicable Third Party Software
 - 2.1.3 with the full co-operation and assistance of the Customer install and allow the Customer to access and use on the SaaS Service any Software and if applicable Third Party Software to which Company has agreed to provide such access and use during any Subscription Period
- 2.2 If requested and paid for by the Customer, Company shall provide online training in the use and operation of Software and Third Party Software on the SaaS Service at its standard fees and charges (including expenses) from time to time. Any additional on-site training required by Customer will be provided at Company's standard training rates and at times determined by Company and the Customer.
- 2.3 Company shall
 - 2.3.1 provide the Services with all reasonable skill and care
 - 2.3.2 provide suitably skilled and trained and knowledgeable personnel to carry out the Services



- 2.4 For the avoidance of doubt, Company shall be solely responsible for its Software and Services and the Vendors have no responsibility for Company Software or Services or any effect they may have on the functionality of the Third Party Software or the Customer's systems, business or operations.
- 2.5 Other than as expressly provided in this agreement, Company gives no other representations, warranties or conditions and any warranties or conditions that might be implied by statute or otherwise into this agreement, including but not limited to warranties and conditions of title, non-infringement, merchantability and fitness for a particular purpose, are expressly excluded to the fullest extent permitted by law
- 3. INTENTIONALLY LEFT BLANK TO PRESERVE SECTION REFERENCES
- 4. INTENTIONALLY LEFT BLANK TO PRESERVE SECTION REFERENCES
- 5. CUSTOMER KEY RESPONSIBILITIES
- 5.1 Unless otherwise agreed in writing with Company, the Customer will be solely responsible and liable for
 - 5.1.1 all Subscription Fees and other Service charges
 - 5.1.2 entering into and full compliance with the Vendor Terms, including purchasing enough licenses for all Third Party Software to comply with all License Limits
 - 5.1.3 all Service exclusions specified in Schedule 2
 - 5.1.4 full compliance with all laws applicable to its business in its jurisdiction
- 5.2 The Customer shall, subject to and in accordance with this agreement
 - 5.2.1 if applicable, deliver in a timely manner any Customer Content and any required updates of Customer Content to Company for inclusion in the Software, any applicable Third Party Software or the Services
 - 5.2.2 provide Company with any information which it may reasonably require from time to time to enable Company to perform its obligations under this agreement, including but not limited to, providing copies to Company of all applications or licenses required for the legal operation of its business in its jurisdiction
 - 5.2.3 procure and/or supply, and if necessary, install, support and maintain all software, licences, hardware, network infrastructure, services and environmental and operational conditions required from the connection to the System Environment providing the SaaS Service to and at the Customer's premises for it to use the SaaS Service
 - 5.2.4 promptly notify Company of any changes the Customer requires in the number or names of active Customer Users or the number or names of System Administrators authorised by Company to have access to the SaaS Service in respect of any Subscription Period subject to any minimum agreed from time to time
 - 5.2.5 comply fully and promptly with all requirements notified by Company to the Customer from time to time for the registration of Customer Users for authorised use of Software or Third Party Software on the SaaS Service
 - 5.2.6 promptly notify Company of any additional, unusual, abnormal or seasonal fluctuations and demands the Customer may make on the SaaS Service
 - 5.2.7 provide Company, at the earliest possible notice, the details of changes to the Customer's policies or procedures that may affect any aspect of this agreement or the Services
 - 5.2.8 ensure that only adequately trained and authorised persons are permitted to use the SaaS Service and that Customer Users operate the SaaS Service, Software and any applicable Third Party Software in accordance with this agreement and operating procedures, guidelines, codes of conduct and processes reasonably specified from time to time by Company
 - 5.2.9 upon any commercial use thereof be deemed to have accepted the SaaS Service for any and all purposes under this agreement
- 5.3 The Customer acknowledges and agrees that Company's ability to deliver the Services also depends upon the Customer's timely cooperation, as well as the accuracy and completeness of any information the Customer provides. Company is not responsible for any loss suffered by the Customer if Company is not provided with this cooperation and information. The Customer acknowledges and agrees that Company will not make the SaaS Service live until it is satisfied, in its sole discretion, that the Customer holds all licenses required to operate its business in its jurisdiction



- 5.4 The Customer shall, for the purposes of this agreement and if required by any Order Form, afford to the authorised personnel of Company during normal working hours or as otherwise agreed access to any agreed Customer premises and shall provide adequate free working space and such other facilities at such premises as may be reasonably requested by Company to provide applicable Services. The Customer shall comply with its obligations under applicable health and safety regulations with respect to the provision of such access and facilities to Company. Company will take all practical steps to ensure that its personnel will, whenever on Customer premises, obey all reasonable security and health and safety standards, procedures and directions notified to it by the Customer
- 5.5 The Customer acknowledges and agrees that
 - 5.5.1 it is solely responsible and liable to obtain maintain and provide to Company all necessary authorisations and consents required for Company to access the Customer's records on the SaaS Service that Company may reasonably require to audit the Customer's use of the Software and Third Party Software and to check that the Customer is complying with the terms of its access and use rights under this Agreement and the Vendor Terms
 - 5.5.2 it is solely responsible for complying with any laws or paying any taxes, duties, and tariffs applicable in any way to its use of the Software, Third Party Software or SaaS Service (other than taxes on the net income of Company) and will hold harmless protect indemnify and defend Company and its subcontractors from any claim, action, suit, penalty, tax, fine or tariff arising from such use or exercise of internet electronic commerce and/or any failure to comply with any such laws taxes duties and tariffs. This indemnity will survive any termination of this agreement
 - 5.6 Clauses 5.1, 5.3 and 5.5 shall survive any termination of this agreement

6 FEES AND PAYMENT

- 6.1 The Subscription Fees and other fees for Services together with any Taxes payable thereon shall be invoiced to and paid by the Customer in advance of the period to which they relate or otherwise at the discretion of Company or, if applicable, in accordance with any payment profile set out in any Order Form. If Customer acquires additional licenses throughout the duration of the agreement, Customer shall be invoiced the License Fee in respect of such additional licenses prior to the grant of such licenses and such License Fee shall be payable immediately. For clarity, no Third Party Software shall be ordered for Customer and neither the Software nor the Third Party Software shall be delivered to Customer under this agreement until cleared payment in full is received for the License Fees.
- 6.2 Unless otherwise agreed in any Order Form, the Customer shall reimburse Company for any reasonable expenses necessarily incurred by Company in connection with the provision of the Services
- 6.3 Invoices and payments shall be in US dollars (\$) unless otherwise agreed. Except for any payment due and payable as set out in any Order Form, all payments shall be made by the Customer within fourteen (14) days of the date of the appropriate tax invoice issued by Company. All fees are exclusive of Taxes (if any) which shall be paid by the Customer at the rate and in the manner for the time being prescribed by law, unless the Customer has provided Company with an appropriate certificate of exemption from the applicable Government or taxing authority. Taxes, when applicable, shall appear as separate items on Company's invoice.
 - All sums payable to Company under this agreement shall be paid free and clear of all deductions, withholdings or set off unless the deduction, withholding or set off is required by law. If any deduction or withholding is required by law to be made from any such sum the Customer shall pay such additional amount as shall be required to ensure that the net amount received by Company will equal the full amount which would have been received by it had no such deduction, withholding or set off been made
- If any sum payable under this agreement is not paid within 30 days after the due date then (without prejudice to Company's other rights and remedies) Company reserves the right to charge interest of one and one-half percent (1.5%) of the unpaid balance per month, or the maximum rate allowed under applicable law, whichever is the lesser amount, on all overdue amounts (not subject to a bona fide dispute), such interest accruing on a day to day basis (as well after as before any judgment) from the date or last date for payment thereof to the date of actual payment (both dates inclusive). Such accrued interest shall be paid on demand by Company.
- 6.5 In the event that Company provides on-site Services to the Customer, the professional Services shall be provided between the hours of 9.00am and 5.30pm Monday to Friday excepting statutory holidays in the Customer's jurisdiction. Where the Services are provided outside these times at the written request of the Customer, Company may increase its then current per hour and per day rates by 100% or by 150% respectively in the case of Services provided on a Sunday or statutory holiday
- 6.6 In the event that Company provides on-site Services to Customer, once a date for the delivery of on-site professional Services has been agreed by the Customer and Company, then both parties will take all reasonable steps to prevent that date from being cancelled or postponed. In the event that a date for delivery of a Service is cancelled or postponed by the Customer for any reason and, having made all reasonable endeavours to do so Company is unable to redeploy to alternative paid services resources it has allocated to the delivery of such Services on such date, the following charges shall apply



- 6.6.1 if cancelled or postponed within 4 working days of the agreed date there will be payable by the Customer a charge calculated at 100% of the Services fees that Company would otherwise have been entitled to charge the Customer for the delivery of Services on that date
- 6.6.2 if cancelled or postponed between 4 and 8 working days of the agreed date there will be payable by the Customer a charge calculated at 50% of the Services fees that Company would otherwise have been entitled to charge the Customer for the delivery of Services on that date

Company reserves the right to cancel or postpone any training course in the event of circumstances beyond its control, in which case its liability will be limited to refunding any fees paid in respect of the delivery of that course on that date

6.7 The Customer acknowledges and agrees that if any amount under any invoice (not subject to a bona fide dispute) is not paid on the due payment date then Company shall be under no obligation to continue to provide or procure the provision of the relevant Service or other Services to the Customer and delivery of such services may be suspended upon five (5) business days' prior written notice (without prejudice to Company's rights under clause 13) unless and until the relevant invoice shall be paid in full. The Customer shall hold harmless protect and indemnify Company against all legal and other fees and expenses incurred or charged by it in relation to the collection of any overdue accounts under this agreement or to re-active any Service suspended under this clause 6.7

7 RIGHTS IN SERVICES, SOFTWARE AND DATA

- 7.1 The Customer acknowledges and agrees that all Intellectual Property in Company Intellectual Property whenever created shall remain the exclusive property of Company and the Customer shall have no rights in respect thereof save as may be granted to it by Company pursuant to this agreement or in accordance with any licence or agreement which Company may enter into with the Customer from time to time.
- 7.2 For such periods only in respect of which the applicable Subscription Fees shall have been paid in full to Company and subject to the Customer otherwise complying with the terms and conditions of this agreement and the Vendor Terms, Company hereby grants to the Customer non-exclusive, world-wide rights to access and use any Software and Third Party Software that Company has agreed to provide such access to and use of under this agreement and the relevant Order Form on the SaaS Service for the Customer's own business purposes. The Customer shall acquire for itself and each Customer User sufficient fully paid up licenses or legal rights for access, terminal or web services, and service plans to match the scope of access and use of Software, Third Party Software and Services for itself and each Customer User set out from time to time in any Order Form and on Company's request, promptly verify and document that it has purchased such sufficient licenses and/or legal rights
- 7.3 For the avoidance of doubt, Company may provide Third Party Software on the SaaS Service for access and use by the Customer but in doing so it is acting only as a distributor of such rights. The Customer acknowledges and agrees that its right to use such Third Party Software is also subject to applicable Vendor Terms in force between the Customer and the Vendor. For the avoidance of doubt, the Vendor Terms only apply to the Customer's use of the Third Party Software and not to Company's Software. The provisions of the Vendor Terms shall apply to the supply of the corresponding Third Party Software in addition to the provisions of this agreement. In the event of any conflict between this Agreement and any Vendor Terms, the Vendor Terms shall take precedence
- 7.4 The Customer acknowledges and agrees that, subject to clauses 7.5 and 15.3
 - 7.4.1 all Intellectual Property rights of any kind in any Database, all Company Intellectual Property and Third Party Software shall be the exclusive property of Company or its licensors
 - 7.4.2 Company has spent, and continues to spend, considerable time and resources to collate, compile and reformat the contents of any Database and accordingly all Intellectual Property rights of any kind in such contents shall be the exclusive property of Company
 - 7.4.3 Company grants to the Customer a non-transferable perpetual licence to possess and use for its own internal purposes only all data, reports and information, including without limitation Customer Data, derived from any Database by the Customer through its lawful and proper use of the SaaS Service during such Subscription Periods in respect of which the Customer shall have paid to Company in advance all applicable Subscription Fees
- 7.5 Company acknowledges and agrees that copyright in Customer Content and Customer Data may belong to the Customer or a third party and for the avoidance of doubt asserts no claim pursuant to this agreement inconsistent with any such rights
- 7.6 If Company provides or makes available to the Customer as part of or in connection with the use of the Software, Third Party Software or the SaaS Service data reports or information the use of which is subject to conditions or restrictions, third party or otherwise notified to the Customer, the Customer agrees to comply with such conditions or restrictions
- 7.7 The Customer agrees that it will not make more copies of data reports or information provided to it or made available to Customer as part of or in connection with the use of the Software, Third Party Software or the SaaS Service than is reasonably necessary for its own internal purposes and shall only publish and circulate such reports or information within its own organisation



- 7.8 The Customer agrees
 - 7.8.1 to not copy data reports or information provided or made available to Customer as part of or in connection with the use of the Software, Third Party Software or the SaaS Service to create a complete or material reconstruction of any Database
 - 7.8.2 to not use data reports or information provided or made available to Customer as part of or in connection with the use of the Software, Third Party Software or the SaaS Service to provide any service competing with Software based services
- 7.9 The Customer shall
 - 7.9.1 not remove or interfere with any trademarks, copyright or trade mark notices affixed or installed by Company or any licensor of Company on any Service or copy of the Software, Company Intellectual Property or Third Party Software
 - 7.9.2 without prejudice to the foregoing take all such other reasonable steps to protect the confidential information and intellectual property rights of Company in the Company Intellectual Property in its possession or control from access use or copying not authorised by this agreement
 - 7.9.3 use the Software and, if applicable, any Third Party Software for lawful purposes only and in accordance with all applicable laws and regulations
 - 7.9.4 maintain any municipal, state, provincial or federal licenses required by the Customer to legally operate its business in its jurisdiction
 - 7.9.5 not use the Software or the Third Party Software in excess of the Licence Limit, and the Customer acknowledges and agrees that the such software shall prevent it from doing so
 - 7.9.6 not, other than as permitted by clause 7.2, sell, assign, license, lease, rent, loan, lend, transmit, network, or otherwise distribute, transfer or make available the Company Intellectual Property, Software or Third Party Software in any manner to third parties
 - 7.9.7 keep the Company Intellectual Property, Software and Third Party Software free and clear of all claims, liens and
- 7.10 The Customer acknowledges and agrees that the SaaS Services may use Customer User activity monitoring, metering and analysis software to avoid any unintentional violation of licence or Service usage terms and that such software may access and use Customer Content for such purposes and for the purpose of accessing and transmitting licence or usage related data at the time of installation, activation, registration or update of Services, Software and any applicable Third Party Software and validating the authenticity of such licence or usage related data to protect Company against unauthorised, unlicensed or illegal use of the SaaS Services
- 7.11 Subject to clause 15, if, at any time that Company is providing access to the Software on the SaaS Service to the Customer, the Customer requests that Company provide it with a copy of the Customer Data held by Company on the SaaS Service, Company shall provide the Customer with a copy of such Customer Data as at the date of the request, or at such other date as is agreed, provided that the Customer shall have paid to Company
 - 7.11.1 any data transfer fee specified for such data transfer from time to time or as otherwise agreed (together with the cost of any medium upon which such data is transferred)
 - 7.11.2 all other invoices issued by Company with respect to the Services provided to the Customer
 - 7.11.3 any fees or charges at Company's then applicable rates raised by Company for the provision of any assistance reasonably requested by the Customer and provided or to be provided by Company in connection with the transfer of such Customer Data
- 7.12 Clause 7 shall survive any termination of this agreement

8 SERVICE USE

- 8.1 The Customer unconditionally represents warrants and undertakes that all Customer Content including without limitation any elements of text, graphics, photos, designs, trademarks, or other artwork furnished to Company for the development of or integration into or use with or communication through the Services, the Software or any applicable Third Party Software
 - 8.1.1 are owned by the Customer or that the Customer has permission from the rightful owner to use such Customer Content in the Services, Software or any applicable Third Party Software in the manner and for the purposes required or approved by the Customer from time to time



8.1.2 are in no way whatsoever a violation or infringement of any third party Intellectual Property, right of privacy or publicity or any other rights of any person and that they are not obscene, libellous or defamatory or in any other way unlawful and will not in any way inhibit restrict or impair the free and/or unrestricted performance by Company of any rights or obligations it has under this agreement

8.2 The Customer shall

- 8.2.1 possess the legal right and ability to enter into and comply with this agreement and any licence conditions attaching from time to time to the use of the Software or Third Party Software
- 8.2.2 use the Services, the Software and, if applicable, any Third Party Software for lawful purposes only and in accordance with all applicable laws, regulations and Company policies notified to it from time to time
- 8.2.3 not attempt to decompile, reverse engineer or hack any website or computer network used in connection with the SaaS Service or to defeat or overcome any encryption and/or other technical protection methods implemented with respect to any such website or network and/or data transmitted, processed or stored by Company or other users of such website or network
- 8.2.4 not use any automatic or manual device or process nor take any steps (including penetration testing, without the prior written authority of Company) to interfere with or in any manner compromise any security measures or the proper working of any website or computer network used in connection with the SaaS Service
- 8.2.5 ensure that Customer Users do not use any other individual's or entity's login or identity or any unauthorised or inadequately licensed computer, device or facility to access or use the SaaS Service or any website or computer network used in connection with the SaaS Service and that only System Administrators login and exercise System Administrator rights and privileges on any such website or network
- 8.2.6 not collect any information or communication about Company or users of SaaS Services by monitoring, interdicting or intercepting any process of the Services, the Software or any applicable Third Party Software
- 8.2.7 not use any facility, device, software code or software instruction that is designed or intended to or could be used to provide a means of surreptitious or unauthorised access or that is designed or intended to or could distort, delete, damage or disassemble the Software, any applicable Third Party Software, the Services or any website or computer network used in connection with the SaaS Service
- 8.2.8 not use the Software, any applicable Third Party Software or the SaaS Service to develop, generate, transmit or store information that infringes any third party's intellectual property or other proprietary right or is defamatory, harmful, abusive, obscene or hateful or performs any unsolicited commercial communication not permitted by applicable law or is harassment or a violation of privacy or threatens others or impersonates any other person or steals or assumes any person's identity (whether a real identity or online nickname or alias) and
- 8.2.9 if requested by Company on reasonable grounds, provide true, accurate, current and complete information on its use of any website or computer network used in connection with the SaaS Service
- 8.3 Company reserves the right to involve, and cooperate with, law enforcement authorities in prosecuting users who have participated in actions that may involve breaches of this **clause 8**
- 8.4 If Company has reasonable grounds to suspect that the Customers representations, warranties or promises are inaccurate or breached, Company may suspend, upon five (5) calendar days' prior, written notice (without prejudice to any right to terminate) the Customer's rights, benefits or services under or terminate this agreement and any licence attaching from time to time to the use of the Software or Services in accordance with **clause 13.2.**
- 8.5 The Customer hereby agrees to hold harmless protect indemnify and defend Company and its subcontractors from any liability (including legal and administrative fees and costs on a full indemnity basis) or any claim, prosecution or suit, threatened or actual, arising from
 - 8.5.1 any breach by the Customer of its obligations under this clause 8 or
 - 8.5.2 from any use by Company of Customer Content authorised by the Customer
- 8.6 The foregoing warranties, promises and indemnities in this clause 8 shall survive any termination of this agreement

9 DISPUTE RESOLUTION

Each party shall use its best endeavours to resolve amicably and expeditiously any dispute which may arise between them concerning this agreement, or any documents incorporated by reference therein. If a dispute cannot be resolved amicably within 7 days of such dispute being notified in writing by one party to the other for the purposes of this clause then the dispute shall be determined as follows

9.1 If the parties cannot resolve a Technical Dispute within 21 days of a meeting with the appropriate senior management of each party or such other period that they may agree, then the parties shall immediately select a mutually agreeable mediation location and mediator and enter into mediation of the Technical Dispute. If the Technical Dispute has not been resolved by mediation within 30 days of the start of mediation or such other period as the parties may agree, then either party may initiate a lawsuit or



seek a judicial order in accordance with **clause 14.3.** No party may commence any other court proceedings or arbitration in relation to any Technical Dispute arising out of this agreement until it has attempted to settle the dispute by such mediation and either the mediation has terminated or the other party has failed to participate in the mediation, provided that the right to issue proceedings is not prejudiced by a delay

9.2 Non-technical disputes shall be referred as a matter of urgency to the appropriate senior management of each party and if they cannot resolve such dispute within 21 days of it being referred to them, then either party may initiate a lawsuit or seek a judicial order in accordance with clause 14.3

10 LIABILITY AND LIMITATIONS

CUSTOMER'S ATTENTION IS EXPRESSLY DRAWN TO THE PROVISIONS OF THIS CLAUSE

10.1 Limitation of liability.

Except as expressly provided herein, neither party makes any express or implied warranties, representations or conditions, including but not limited to the warranties of merchantability, fitness for a particular purpose and any warranty arising from a course of dealing, usage or trade practice. Further Company does not represent or warrant or guarantee that the Software, any Services or any Third Party Software will always be available, accessible, uninterrupted, timely, secure, accurate, complete, error-free, or will operate without packet loss, nor does Company warrant any connection to or transmission from the internet

The Software, Services and, if applicable, Third Party Software may be subject to limitations, delays and other problems inherent in the use of the internet and electronic communications. Company accepts no liability of any kind whatsoever, including liability for negligence, for the continuing existence, operation, interoperability, facilities or functions or the consequences direct or indirect of any Customer using the internet or any other electronic communications facility to access and use the SaaS Service

To the maximum extent permitted by applicable law, in no event shall either party be liable for indirect, consequential, punitive or incidental damages (including damages for loss of business profits, revenue, data or anticipated savings or business interruption) however caused (including negligence) or arising under any theory of law and whether or not the other party has been advised of the possibility of such damages

In any event Company's cumulative liability under this agreement or any transaction contemplated hereunder or for any software data report or information or service provided to the Customer or any defect or failure therein or arising from any court of competent jurisdiction holding any of the above warranties or disclaimers or limitations of liability invalid, including any cause of action in contract, tort or strict liability, shall be limited to the amount of fees paid by the Customer to Company under this agreement during the 12 months period immediately preceding the date on which the relevant cause of action arose. Company's limitation of liability is cumulative with all Company expenditures to address liability being aggregated to determine satisfaction of the limit. The Customer releases Company from all obligations, liabilities, claims or demands in excess of the limitation. The parties acknowledge that other parts of this agreement rely upon the inclusion of this clause 10 and the resulting allocation of risks

Nothing in this agreement shall exclude or limit the liability of a party, its service entities and personnel where such exclusion or limitation is prohibited by applicable law (but then only to the extent of the prohibition)

- 10.2 Customer acknowledges and agrees that Company has no liability of any nature whatsoever
 - 10.2.1 to any person for the content of any third party communications publications or sources from which any data, reports or information is provided through Customer's use of the Software, Third Party Software or any SaaS Service or
 - 10.2.2 for such data, reports or information including without limitation its accuracy, quality, integrity, reliability or appropriateness for any purpose and the Customer shall be solely responsible and liable for any use it makes of such data, reports or information including any breach of copyright or other right obligation or duty recognised by the laws of any jurisdiction
- 10.3 Company does not give any opinions or advice concerning the use or non-use of any data reports or information provided or available to Customer through its use of the Software, Third Party Software or any Service. Such data reports or information may need further expert or specialist advice or interpretation to be obtained by the Customer before they can be fully or partly understood or assessed or use made of or reliance placed on them
- 10.4 Company accepts no liability for any claim notified to it more than six months after the date of receipt by the Customer from Company of the data report or information in respect of which the claim arises
- 10.5 Notwithstanding any other provision of this agreement Company does not warrant that use or operation of the Software or any Third Party Software will be uninterrupted or error-free
- 10.6 As some jurisdictions do not allow some of the exclusions set out in this clause 10, some of these exclusions may not apply to you. In the event that any court of competent jurisdiction rules any other limitation of liability invalid or unenforceable, Company's total aggregate liability shall not exceed the total sum which Company may recover with



respect to its liability for such loss or damage under either its general public liability insurance or professional indemnity insurance (which at the date of this agreement is with respect to general public liability not less than \$1,000,000 per occurrence or series of occurrences arising from the one event and with respect to professional indemnity not less than \$1,000,000 for any one claim or series of claims arising out of one incident or event)

- 10.7 For the avoidance of doubt, time shall not be of the essence of this contract. If Company shall fail to provide access to or use of the Software, any applicable Third Party Software or any Service by any applicable agreed date, other than as a consequence of any act or omission of the Customer (whether or not such act or omission constitutes a breach of this agreement) or a third party over which Company has no control or responsibility, then Company shall provide such resources as may be at its disposal and reasonably required in order to provide access to or use of the Software, Third Party Software or such Services within the shortest possible time thereafter and compliance by Company with this clause 10.7 shall be in full and final settlement of any liability it may have for any loss or damage suffered by the Customer as a result of such failure by Company
- 10.8 The limitations contained in this section do not apply to either the Customer or Company for breach of their respective confidentiality obligations in **clause 12** or for breaches of each other's intellectual property rights
- 10.9 The Customer and Company agree that all terms and limitations of this agreement, including the warranty and liability limitations and exclusions, are fair and reasonable in light of the amounts to be paid by the Customer, the nature of the Services, the strength of the bargaining position of each party, the alternative ways the Customer's needs could have been met and the potential benefits and risks for both party in entering into this agreement

11 FORCE MAJEURE

Notwithstanding anything else contained in this agreement, neither party shall be liable for any delay in performing its obligations under this agreement or other document created pursuant to or incorporated by reference into this agreement if such delay is caused by circumstances beyond its reasonable control and any delay caused by any act or omission of the other party (whether or not such act or omission constitutes a breach of this agreement) or a third party provided however that any delay by a sub-contractor or supplier of the party so delaying shall not relieve that party from liability for delay except where such delay is beyond the reasonable control of the sub-contractor or supplier concerned. The performance of the affected party's obligations shall be suspended during the period that the relevant circumstances persist and, if applicable to any obligation under this agreement or other document created pursuant to or incorporated by reference into this agreement, the affected party shall be granted an extension of time for performance equal to the period of the delay. Except where such delay is caused by the act or omission of the other party (in which event the rights, remedies and liabilities of the parties shall be those conferred and imposed by the other terms of this agreement and by law) any costs arising from such delay shall be borne by the party incurring the same. Both parties will in any event use all reasonable endeavours to mitigate the impact of any event of force majeure and to recommence performance of their obligations under this agreement as soon as reasonably possible

12 CONFIDENTIALITY

12.1 Definition of Confidential Information and Exclusions

If any party has any doubts about what constitutes Confidential Information then such party agrees to consult with the other party before acting in any manner that may breach its obligations under this agreement

Confidential Information shall not include any information, however designated, that

- 12.1.1 is or subsequently becomes publicly available without Receiving Party's breach of any obligation owed to Disclosing Party
- 12.1.2 became known to Receiving Party prior to Disclosing Party's disclosure of such information to Receiving Party pursuant to or prior to or in contemplation of this agreement
- 12.1.3 became known to Receiving Party from a source other than Disclosing Party other than by the breach of an obligation of confidentiality owed to Disclosing Party
- 12.1.4 is independently developed by Receiving Party without use of Disclosing Party's Confidential Information or
- 12.1.5 constitutes Suggestions (as defined in clause 12.4 of this agreement)
- 12.2 Obligations Regarding Confidential Information.

Receiving Party shall

- 12.2.1 refrain from disclosing any Confidential Information of the Disclosing Party to third parties for ten (10) years following the date that Disclosing Party first discloses such Confidential Information to Receiving Party
- 12.2.2 take reasonable security precautions, at least as great as the precautions it takes to protect its own confidential information, but no less than reasonable care, to keep confidential the Confidential Information of the Disclosing Party and shall procure that all of its directors, employees, professional advisers and sub-contractors only have access to Confidential Information of the Disclosing Party on a need to know basis and are made aware of the obligations of clause 12



12.2.3 not disclose any Confidential Information to its sub-contractors without first obtaining their written agreement to confidentiality obligations no less stringent than those set out in this **clause 12**

Receiving Party may disclose Confidential Information of Disclosing Party in accordance with a judicial or other governmental order, provided that Receiving Party either

- 12.2.4 gives the Disclosing Party reasonable notice prior to such disclosure to allow Disclosing Party a reasonable opportunity to seek a protective order or equivalent, or
- 12.2.5 obtains written assurance from the applicable judicial or governmental entity that it will afford the Confidential Information the highest level of protection afforded under applicable law or regulation. Notwithstanding the foregoing, the Receiving Party shall not disclose any computer source code that contains Confidential Information of the Disclosing Party in accordance with a judicial or other governmental order unless it complies with the requirement set forth in clause 12.2.4

Receiving Party may disclose Confidential Information only to Receiving Party's employees and consultants on a need-to-know basis. The Receiving Party will have executed or shall execute appropriate written agreements with third parties sufficient to enable Receiving Party to enforce all the provisions of these terms. Any such disclosures do not relieve the Receiving Party of its confidentiality obligations

Receiving Party shall notify the Disclosing Party immediately upon discovery of any unauthorized use or disclosure of Confidential Information or any other breach of this **clause 12** by Receiving Party and its employees and consultants, and will cooperate with Disclosing Party in every reasonable way to help Disclosing Party regain possession of the Confidential Information and prevent its further unauthorized use or disclosure

Upon termination of this agreement for any reason, Receiving Party shall, at Disclosing Party's request, return all originals, copies, reproductions and summaries of Confidential Information and all other tangible materials and devices provided to the Receiving Party as Confidential Information, or at Disclosing Party's option, certify destruction of the same

12.3 Miscellaneous.

The parties acknowledge that monetary damages may not be a sufficient remedy for unauthorized disclosure of Confidential Information and that Disclosing Party shall be entitled, without waiving any other rights or remedies, to such injunctive or equitable relief as may be deemed proper by a court of competent jurisdiction

All Confidential Information is and shall remain the property of Disclosing Party. By disclosing Confidential Information to Receiving Party, Disclosing Party does not grant any express or implied right to Receiving Party to or under any patents, copyrights, trademarks, or trade secret information except as otherwise provided herein. Disclosing Party reserves without prejudice the ability to protect its rights under any such patents, copyrights, trademarks, or trade secrets except as otherwise provided herein

12.4 Suggestions

The Customer may from time to time provide Suggestions to Company. Both parties agree that all Suggestions are and shall be given entirely voluntarily. Suggestions, even if designated as confidential by the Customer, shall not, absent a separate written agreement, create any confidentiality obligation for Company. Furthermore, except as otherwise provided herein or in a separate subsequent written agreement between the parties, Company shall be free to use, disclose, reproduce, license or otherwise distribute, and exploit the Suggestions provided to it as it sees fit, entirely without obligation or restriction of any kind on account of intellectual property rights or otherwise

12.5 Use of Data.

Provided that all Customer Data disclosed or made available pursuant to this **clause 12.5** to any third party shall not identify such data with the Customer nor specifically identify any individual, company or entity, Company may access, process, use and disclose to third parties data posted by or on behalf of the Customer on any website or computer network used in connection with the SaaS Service (including Customer Personnel Data) as reasonably necessary to operate or maintain the Software (including virus scanning), to comply with obligations of confidentiality Company has to the Customer or other customers. Company may use de-identified and/or aggregate Customer Data to evaluate or improve the performance and implementation of and to promote and market the Software, to perform statistical analyses and other data mining activities and to present such data in whatever format Company requires to measure, amongst other things, interest in and use of the Software and to develop and design new products and services

13 TERMINATION

Unless otherwise agreed, Company shall permit the Customer to have access to and use of any Software and if applicable Third Party Software on any SaaS Service on the relevant Commencement Date and shall continue to permit such access and use thereafter only during such periods in respect of which the applicable Subscription Fees shall have been paid in full unless and until terminated under clause 13.2. Unless the parties otherwise agree in writing, at the end of any Subscription Period, the SaaS Services and Support will automatically be extended for a subsequent minimum



Subscription Period unless the Customer or Company gives not less than one calendar months' notice of termination with effect at the expiry of the then current Subscription Period

- 13.2 Either party may terminate this agreement by written notice to the other if
 - 13.2.1 the other party commits any breach of any provision of this agreement or any effective Order Form which is capable of remedy (including for the avoidance of doubt any breach referred to in **clause 13.2.2**) and that other party fails to remedy the breach within 14 days after receipt of a written notice giving full particulars of the breach and requiring it to be remedied
 - 13.2.2 the other party commits any breach of any provision of this agreement which constitutes a material breach and fails to remedy the breach within 30 days after receipt of a written notice giving full particulars of the breach and requiring it to be remedied (material breach for this purpose meaning a breach that has caused or, with the passage of time, will cause substantial harm to the interests of the aggrieved party or if it involves knowing and unauthorised infringement of the aggrieved party's intellectual property, or if it involves knowing or grossly negligent unauthorised disclosure or use of the aggrieved party's confidential information, or if it involves a continuing failure after warning to pay any undisputed fees when due, or if the aggregate effect of non-material breaches by the same party satisfies these standards for materiality)
 - 13.2.3 the other party shall have a receiver or administrative receiver appointed or shall pass a resolution for winding-up (otherwise than for the purpose of a bona fide scheme of solvent amalgamation or reconstruction) or a court of competent jurisdiction shall make an order to that effect or if the other party shall become subject to an administration order (or have an administrator appointed) or shall enter into any voluntary arrangement with its creditors or shall cease or threaten to cease to carry on business
 - 13.2.4 there are no outstanding Services agreed to be provided under this agreement
- 13.3 Company may, immediately and in its sole discretion, terminate this agreement or suspend the delivery of any or all of the Services in the event that the Customer does not have all the licenses required to operate its business in its jurisdiction.
- 13.4 Upon any termination of this agreement
 - 13.4.1 provisions regarding fees and expenses, rights arising from Services, confidentiality and protection of intellectual property, limitations of liability, and obligations on termination will remain in effect
 - 13.4.2 subject as otherwise provided in this agreement and to any rights or obligations which have accrued prior to termination, neither party shall have any further obligation to the other under this agreement

14 GENERAL

- 14.1 Neither party has been induced to enter into this agreement by a statement or promise which it does not contain. This agreement, including the Order Form, constitutes the entire agreement between Company and the Customer with respect to the supply of Services and supersedes all previous communications, representations and agreements either written or oral (save for fraudulent misrepresentation) with respect thereto. This shall not exclude any liability which a party would otherwise have to the other party in respect of any statement made fraudulently by that party prior to the date of this agreement. The application of any general terms and conditions upon which the Customer trades or which it seeks to impose by inclusion in any purchase order or by way of course of trading or otherwise are excluded and shall be of no effect
- 14.2 The Customer may not assign, transfer or otherwise dispose of any of its rights or obligations under this agreement without the prior written consent of Company, such consent not to be unreasonably withheld or delayed. Subject to the foregoing, this agreement will bind and inure to the benefit of any successors and assigns. Company may use subcontractors in the performance of the Services but will remain liable to the Customer in accordance with this agreement for the Services provided
- 14.3 If the Customer's address on its Order Form is in the United States, then this agreement and all matters arising out of or relating to this agreement shall be governed by and construed in accordance with the laws of the state of Nevada without regard to principles of conflicts of laws. The state and federal courts located in the State of Nevada shall have non-exclusive jurisdiction to adjudicate disputes arising out of or relating to this agreement. If the Customer's address on its Order Form is in Canada, then this agreement and all matters arising out of or relating to this agreement shall be governed by and construed in accordance with the laws of the Province of British Columbia without regard to principles of conflicts of laws. The provincial courts located in the Province of British Columbia shall have non-exclusive jurisdiction to adjudicate disputes arising out of or relating to this agreement. The parties hereby irrevocably consent to the jurisdiction of such courts
- 14.4 Each provision of this agreement shall be construed separately and notwithstanding that the whole or any part of any such provision may be held by any body of competent jurisdiction to be illegal invalid or unenforceable the other provisions of this agreement and the remainder of the provision in question shall continue in full force and effect. The parties hereby agree to attempt to substitute for any invalid or unenforceable provision a valid or enforceable provision which achieves to the greatest extent possible the economic legal and commercial objectives of the invalid or unenforceable provision



- 14.5 The relationship of Company to the Customer is solely that of independent contractor, and nothing contained herein is intended or will be construed as establishing an employment, joint venture, partnership, commission agent or other business relationship between the parties
- 14.6 Any variation of this agreement or any Order Form must be in writing, and signed by an authorised representative of each of the parties. No term or provision hereof will be deemed waived and no breach excused unless such waiver or consent is in writing and signed by the party claimed to have waived or consented
- 14.7 The Customer agrees that Company may refer to the Customer as a customer of Company and as a user of its Software in Company marketing and public relations material. For the avoidance of doubt, this **clause 14.7** does not give either party the right to disclose Confidential Information
- 14.8 The parties confirm their intent not to confer any rights on any third parties by virtue of this agreement

15 DATA PROTECTION

- 15.1 The Customer acknowledges that in connection with the performance of its obligations under this agreement Company and any Vendor used in connection with the SaaS Service may carry out processing on Customer Personal Data. Company shall carry out such operations in compliance with any applicable data protection legislation in force from time to time
- 15.2 The Customer acknowledges that it is solely responsible for the creation of all Customer Personal Data upon which Company and any Vendor used in connection with the SaaS Service carries out processing under this agreement. The Customer shall make obtain and maintain all necessary notifications authorisations and consents the Customer is required to have for the processing of Customer Personal Data to be carried out under this agreement. Company acknowledges that Customer Personal Data in the possession of Company and any such Vendor shall at all times remain the property of Customer
- 15.3 The Customer hereby instructs Company and any Vendor to carry out such processing on Customer Personal Data as is reasonably required by Company to perform its obligations under this agreement and Company agrees to instruct its Vendors to process such data solely in accordance with this instruction and any applicable data protection legislation. The Customer may vary the instruction given by this **clause 15.3** with respect to the processing of Customer Personal Data at any time by written notice to Company provided that Company shall have no liability of any kind to the Customer for any loss or damage suffered by or claim made by any person against the Customer arising directly or indirectly from Company complying with such notice
- 15.4 Company agrees to ensure that its Vendors maintain appropriate technical and organizational measures to prevent any unauthorized or unlawful processing of Customer Personal Data and to guard against accidental loss or destruction of, or damage to, Customer Personal Data
- 15.5 Company shall, as soon as commercially practicable (and in any event within seventy-two (72) hours of becoming aware of it), give the Customer notice of any known breach of the Customer Personal Data or any unauthorized use or disclosure of Customer Personal Data. Such notice will include the full particulars known to Company and Company will cooperate with any investigation initiated by the Customer

16 NOTICES

- 16.1 Any document, notice, claim or demand to be given served or made by either party to the other in connection with this agreement shall be sufficiently given served or made by delivering or sending the same by hand or courier, recorded delivery or registered air mail post, facsimile or email to the registered office or any notified address of the party to whom it is addressed
- 16.2 Any such document, notice, claim or demand shall be deemed to be given served or made
 - 16.2.1 if delivered, at the time of delivery
 - 16.2.2 if sent by courier, at the expiration of 12 hours of the same having been despatched
 - 16.2.3 if posted, at the expiration of 2 days after the envelope containing the same shall have been posted
 - 16.2.4 if sent by facsimile or email, upon completion of transmission

17 ELECTRONIC AGREEMENTS

The Customer acknowledges and agrees that

17.1 by accessing, using, receiving or downloading any Software and by making electronic transmissions to Company in connection therewith this agreement and any other licence, usage or other conditions attaching from time to time to the use of Software or Services are legally binding upon it whether or not an authorised employee agent or contractor of the Customer clicked on any electronic button or such similar links as may be designated by Company to accept this



agreement or gain access to and use any Software or Service using the internet or other electronic forms of communication

- 17.2 pursuant to any applicable statutes, regulations, rules, ordinances or other laws, it accepts the use of electronic signatures, contracts, orders and other records and to electronic delivery of notices, contractual terms, records of transactions and other data initiated or completed through electronic means with Company and
- 17.3 it hereby waives any rights or requirements under any statutes, regulations, rules, ordinances or other laws in any jurisdiction which require an original signature or delivery or retention or filing of electronic or non-electronic records



SCHEDULE 1

SOFTWARE SUPPORT

Section 1

Support Definitions

"Error" any failure of the Software or if applicable Third Party Software caused directly and solely by

the coding of such software to provide the facilities or functions that are set out in the applicable specification sheet published by Company or if applicable the Third Party Software

Vendor or agreed in any Order Form

"Service Level Agreement" the service levels for Support and for the SaaS Service as set out in Section 4 of this

Schedule 1

"Support Commencement Date" the commencement of a Subscription Period in respect of which the relevant Subscription

Fee has been paid or the date set out in any Order Form

"Support Contact(s)" Customer personnel identified to Company in writing who are trained and qualified to act as

liaison points with Company in respect of Errors, initial such contacts to be identified in the

Order Form

"Support Hours" the hours each weekday, excluding weekends and United States Federal holidays, during

which Support will be provided by Company as set out in the Order Form

"System Environment" a system of integrated computer hardware, operating systems software, computer peripherals

and facilities provided by Company or its contractors to allow the Customer over the internet

to access and use the Software and, if applicable Third Party Software $\ensuremath{\mathsf{S}}$

Section 2

How Support Works

- 2.1 Subject to the terms of this agreement Company will provide Support during the Support Hours Subject to the terms of this agreement Support shall include
 - 2.1.1 Error correction
 - 2.1.2 Enhancements
 - 2.1.3 subject to payment of any applicable Subscription Fees or consultancy or implementation fees, New Releases
- 2.2 Support shall commence on the Support Commencement Date and shall continue for the relevant Subscription Period or as otherwise set out in any Order Form
- 2.3 Company shall respond to Errors and supply Support solely through the Support Contacts, in accordance with the Service Level Agreement
- 2.4 Prior to the Support Commencement Date, the Customer shall nominate three (3) (or such other number as is agreed by Company) named Support Contacts. The Customer may change the identities of the Support Contacts from time to time upon reasonable prior written notice to Company. The Customer accepts that it may not be possible for Company to resolve an Error in detail until it can be discussed with a Support Contact
- 2.5 In the case of Errors that originate in Third Party Software, Company shall
 - 2.5.1 liaise with the relevant Third Party Software Vendor to obtain a fix or workaround for the Error and
 - 2.5.2 implement such fix or workaround within the SaaS Service

The Customer acknowledges that the response times of such Vendor may be longer than those set out in the Service Level Agreement and there may be additional conditions applicable. The Customer agrees that Company shall have no liability in respect of delays in providing fixes or workarounds, or failure to provide such fixes or workarounds, for Errors in Third Party Software as a result of delays or failures on the part of the relevant vendor

2.6 Upon Company's request, the Customer shall promptly provide Company with a written statement of and any further reasonable information concerning any Error requiring Support



- 2.7 The Customer acknowledges and agrees that for Company to provide any Support, where the Customer is in possession or control of the Software or, if applicable, Third Party Software, the Customer must ensure that Company Support personnel are provided with all necessary and appropriate approvals, permissions, rights, access information and necessary physical or remote electronic access to the relevant hosting service and the Software and Third party Software for the purpose of investigating or rectifying reported Errors. In the event that the Customer is responsible for providing such access but fails to obtain the necessary and appropriate approvals, rights or information, the Customer shall not, seek any action or remedy from Company in association with any loss, damage, costs or expense incurred or suffered by the Customer arising directly or indirectly from any such failure and Company shall not be obliged to continue to provide Support in connection with the relevant Error until such approvals, rights, information or access is provided
- 2.8 Company shall respond to a reasonable number of queries from the Support Contacts where such queries are not in respect of Errors. However, the Customer acknowledges that Support is not a substitute for training, and if Company (acting reasonably) believes that the volume and/or nature of queries indicates that one or more of the Support Contacts requires additional training, Company reserves the right to withhold response to any further queries from such Support Contacts until they have undertaken the necessary training

Section 3

Exclusions from Support

- 3.1 Company shall be under no obligation to provide Support in respect of
 - 3.1.1 Errors resulting from any modifications or customisations of the Software or if applicable Third Party Software after the Commencement Date not made by Company. For the avoidance of doubt, such modifications shall include but not be limited to changes to the logical or physical file system or database schema for the Software or if applicable Third Party Software or changes to the data made directly by or on behalf of the Customer without use of such software or its interfaces
 - 3.1.2 any software other than the Software or if applicable Third Party Software
 - 3.1.3 incorrect or unauthorised use of Software or if applicable Third Party Software or operator error
 - 3.1.4 any fault, incompatibility with or lack of capacity of the SaaS Service upon which the Software or if applicable Third Party Software is installed, other than to comply with the SaaS Service Levels in **Section 4.12** of this **Schedule 1**
 - 3.1.5 use of the Software or if applicable Third Party Software with operating systems or other supporting software other than those agreed by Company
- 3.2 Company shall notify the Customer as soon as Company is aware that any Error is not covered by Support and the reasons for that decision and any time spent by Company investigating such Errors will be chargeable at Company's then current rates. Company shall invoice such charges at its discretion and such invoices shall be paid within 14 days from the invoice date

Section 4

Service Level Agreement

4.1 Company Error Resolution Process

A team of Company help desk advisers receive and log the initial call from a Customer Contact. The help desk will identify the caller and log the software issue. They have access to an extensive knowledge database and should an adviser be unable to immediately resolve the issue it is escalated to the second line help desk and if necessary, thereafter in accordance with **section**4.8 of this **Schedule 1**

4.2

Software issues referred to the second line help desk will be handled by the appropriately qualified consultant who will attempt to simulate the issue through a process of replication. If the consultant is unable to replicate the issue, Company will seek to investigate the issue in situ using a remote diagnostic link to the Software, Third Party Software or SaaS Service

4.3



If, following the remote diagnostic process, the issue remains unresolved then it will be referred to the product support manager. Following a review of the issue the product support manager may form a virtual team. This virtual team is explained in greater detail below as it represents an important stage in the resolution of the most difficult issues

4 4

To ensure that the virtual team contains the necessary expertise, team members will be resourced from throughout Company. The team may include operating system experts, database consultants as well as application consultants with the most appropriate skills for the product(s) concerned. Depending on the nature of the issue the team may also include the software authors. At all times the main focus and priority of the virtual team will be the resolution of the issue and a team leader will be appointed to help co-ordinate the process

The virtual team will work to eliminate those areas that may be causing the problem. These may include the database, the operating system, application(s), data, network and communications or possibly user error. Progress on the resolution will be reported back to ensure that the process remains focused. Details of the issue and the action taken will be recorded in the knowledge database and the issue logging database

4.5 Reporting an Error to Company

Company will provide telephone and email access to the Help Desk during the Support Hours,

E-Mail: support@thenavpeople.com

Telephone: +1 888 609 6766

If the Customer has purchased Support outside of Support Hours, such Support shall be for Priority Levels 1 and 2 only as defined in **section 4.9** of this **Schedule 1**. The Support Contacts should use their training and their own internal knowledgebase to attempt to resolve any issue prior to it being reported to Company. To ensure that Errors are handled efficiently and effectively, contact with Company shall only be made by the Support Contacts

4.6 On contacting Company, the Support Contacts will have to provide

- Caller Name and Email Address
- Caller company Name and Contact ID
- Application Name, Module and Version Number
- Full Description of Error including Error Codes

Company will establish the Priority Classification of each Support issue in consultation with the Support Contact

4.7 At any time the issue status will be one of

Status	Description
On-going	The issue is open with actions waiting to be performed by Company
Pending Case	The issue is open. The Customer is waiting for a response from Company
New Release Request	The issue is open. The item requires an upgrade to a later version of the software
Waiting for Customer	The issue is open. Company is waiting for the Customer to perform one or more actions
SMR Request	The issue is open. Company is waiting for a response from a Third Party Software Vendor. An SMR is a system modification request
Bug Fix	The issue is open. Company is waiting for a Vendor to release a patch to Third Party Software or recommend a workaround
Issue Closed	The issue has been resolved by Company

4.8 Software Errors are resolved as follows

Front Line Support – A representative from the Help Desk takes the initial issue and attempts an expeditious resolution after recording, analysing, referring to the knowledgebase data and using its best endeavours to resolve the issue

Second Line Support – Software Errors are escalated to Second Line teams (generally, if the issue has not been resolved by Front Line Support within 15 minutes). Each second line team is formed from functional specialists who will seek to resolve the issue in accordance with **section 4.2** of this **Schedule 1**

Third Line Support – Second Line Support will escalate Software Errors to Company product support managers investigate all issues where the Second Line team needs guidance from product specialists. In relation to Errors or issues concerning Third Party Software, product support managers may escalate such issues to the software manufacturers and in such circumstances will work with them in order to provide a resolution or workaround as quickly as possible. In most cases the Error correction updates will be made available in the next Service Pack



4.9 Software Errors are prioritised as follows

Priority	Description	Examples	
1	System down or unable to access	Users cannot log into the system	
	data	Users cannot use specific function.	
2	Time-critical business function out of	Cannot create Picks	
	action or malfunctioning	Cannot produce Invoices	
3	Non time-critical business	Cannot print management report	
	function out of action or		
	malfunctioning		
4	Other	Advice requested regarding configuration of a report	
		Requests for modifications to the system	
5 – Training	Training Requests	See section below	
6 – On site Request	On Site Support Requests	See section below	

4.10 Priorities are actioned, with indicative response/fix times as follows

Action		Priority 2	Priority 3	Priority 4
Response from knowledgeable support consultant who will commence work on diagnosing and solving the issue within	1 working hour	2 working hours	4 working hours	2 working days
Status Updates within	2 working hours	4 working hours	8 working hours	5 working days
Escalate to Customer Services Supervisor within	2 working hours	8 working hours	2 working days	Not applicable
Endeavour To Resolve (Fix) within	1 working day	2 working days	5 working days	Not applicable

4.11 Error resolution management

In order to fully diagnose an issue Company may need to recreate it on a test system. Company maintains a test system for the two most recent releases of the Software. Company's ability to provide solutions to any issues encountered on older releases may be constrained to general advice and guidance or workarounds already known to Company and contained in its support knowledge-base.

In order to protect their product's integrity, the Vendors strive to control the development and distribution of patches in favour of incorporating fixes into Service Packs. If Company and the Vendors cannot provide the Customer with a viable workaround or the issue is time-critical such that it poses a serious disruption to its business, Company will consider the business case for developing a patch to solve the issue. The business case will be determined by taking account of the

- Loss or disruption suffered as result of the issue
- · Likelihood that the issue will impact other users of the same release
- Amount of effort that will be necessary to expend on developing and testing the patch
- Risk that the patch may impact Company products' integrity
- Time saved over waiting for the fix to be incorporated into a Service Pack

4.12 SaaS Service Levels

SaaS service levels are to be provided during the System Environment Operational Hours and are at all times subject to the System Environment Maintenance Hours, the System Environment Downtime requirements and to the following SaaS Service

- 4.12.1 the free tier of the Azure[™] Active Directory
- 4.12.2 the developer tier of the Azure[™] API Management Service and BizTalk[™] services
- 4.12.3 Azure Mobile Services, Azure™ Multi-Factor Authentication, Azure Remote App and other related services Azure™ offers in connection with its SaaS service from time to time unless otherwise agreed to by Company in writing
- 4.12.4 performance or end-to-end bandwidth across public networks such as the Internet

For the avoidance of doubt, the assumptions Company has used in agreeing to these service levels are based upon information obtained from the Customer and Company's understanding of the Customer's proposed use of the System Environment. If those assumptions change, then these service levels will be subject to change



SaaS Service Levels

System Environment Maintenance Hours

System Environment Maintenance Hours are the hours from 23.00 to 06.00 each day during which the Systems Environment may be interrupted to the Customer for carrying out routine maintenance activities required by professional computing practice, including Offline backup

Software maintenance work, including testing new versions

Testing restart and recovery

Implementation of release upgrades and service packs for System Environment components

Reboots of the System Environment may be required during maintenance work and Customer Users are advised not to use the platform during these periods. For the avoidance of doubt, downtime due to maintenance works carried out during System Environment Operational Hours will form part of the Systems Environment Downtime calculation

System Environment Operational Hours

The System Environment Operational Hours are periods of time during which the System Environment will be made available subject to the Service Levels for routine Customer processing requirements. For the avoidance of doubt, the Systems Environment will be generally available for routine processing requirements at all times outside the System Environment Operational Hours but during such periods operations will not be subject to Service Levels

Systems Environment Operational Hours will be between 0600hrs and 2300hrs each day

Generally maintenance work will not be performed during System Environment Operational Hours unless it is unavoidable

System Environment Downtime

Systems Environment Downtime is the total number of hours in a calendar month that the Systems Environment is unavailable for the Customer's use, due to a cause that is the primary responsibility of Company or its contractors, during Systems Environment Operational Hours and is expressed as a percentage of Systems Environment Operational Hours

System Environment Downtime is calculated as the total hours of downtime in a calendar month that have accumulated from such causes during Systems Environment Operational Hours, (where those Incidents have had downtime in excess of 5 minutes) plus (+) maintenance works carried out during System Environment Operational Hours in the same period divided by (/) Systems Environment Operational Hours in the same period times (x) 100%. Systems Environment Downtime so calculated shall not exceed 1% in any Calendar Month

Expressly excluded from any Systems Environment Downtime calculations is downtime due to force majeure, time to implement agreed upgrades to Third Party Software or other reasons not within the responsibility of Company and its contractors, including without limitation the Customer or Customer User's inability to access the System Environment due to a public communications facility or network including the Internet

Maintenance Notification Service Level						
Type of Maintenance	Anticipated Downtime	Advance Notice to be Given				
Planned (e.g. upgrades of hardware or software)	As estimated	Seventy-two (72) hours 3 working days				
Unplanned	Up to two (2) hours	Not < four (4) hours				
Urgent or emergency works	As estimated	As much as reasonably practical				

4.13 Software Enhancements and New Releases



Subject to the terms of this agreement, Enhancements and New Releases will be provided for the Software and if applicable Third Party Software specified in the relevant Order Form.

Where an Enhancement or New Release of the Software or if applicable, Third Party Software is available, the Customer may request a copy of that release to be installed on the SaaS Service for its use

The Customer is not obliged to implement an Enhancement unless

- 1. The version which the Customer is running is due to be dropped from Company's Supported Software List
- 2. The Enhancement will fix a known support issue

Implementation of any Enhancement or New Release by Company will be managed in accordance with Company's change policies at the time and charged for at Company's then current daily rates

4.14 Termination of Third Party Software Support

In the event that any Third Party Software Vendor terminates Company's right to continue to provide Support to the Customer for its Third Party Software, Company shall use its reasonable endeavours to source a replacement supplier for such Support where possible. In the event that Company is unable to source a replacement supplier, Company may terminate upon twenty (20) days written notice to the Customer its obligations under this Agreement to support the relevant software. For the avoidance of doubt any such Vendor may also be able to source an alternative supplier of support for the Third Party Software and the Customer agrees to contact that Vendor and deal in good faith with both the Vendor and Company in connection with finding such replacement supplier

SCHEDULE 2

SERVICE EXCLUSIONS

Unless specified in any Order Form or otherwise agreed in writing, the following items are not part of Services provided under this agreement and shall remain the sole responsibility of the Customer

- 1. maintenance, support, management, licensing, authorisations or consents in connection with any Customer Data, Customer Personal Data or any Customer database
- documentation, configuration, testing, maintenance, support, ongoing development work for or installation or Enhancements of the Software or any applicable Third Party Software other than new developments or releases of the Software or Third Party Software that Company, in its absolute sole discretion, agrees to install and support under this agreement for access and use by the Customer during any Subscription Period
- 3. procurement, provision, maintenance, support, upgrading, installation, licensing, management or any advice or other services in connection with any Customer software, hardware, desktop equipment, infrastructure or peripherals, computer systems, or environment or the Customer's telecommunications network or facilities
- 4. acquisition, licensing, management, development work or integration with any software of any third party (other than as expressly agreed in connection with Third Party Software)
- 5. Customer or Customer User training
- 6. Customer data conversion or migration
- 7. the design or technical requirements in respect of the interface between the SaaS Service and the Customer's computer systems or its environment or the Customer's telecommunications network or Customer premises
- 8. the procurement, provision, adequacy, licensing, maintenance or support of or any advice in connection with the software or for any systems, computer, device or facility used by the Customer or any Customer User to access or use the SaaS Service or any website or computer network used in connection with the SaaS Service
- 9. any Services at the Customer's premises
- 10. any Services (other than the SaaS Service) outside Company's business hours set out in clause 6.6

SCHEDULE 3

CHANGES



- 1. For the purposes of this agreement "Change(s)" means a modification to, addition to, or removal from the functionality to be provided by the Software, or Third Party Software, including but not limited to the addition of new Third Party Software, increases to the Customer Users, implementation of Enhancements or new versions of Software or Third Party Software where such change has been agreed in accordance with this **Schedule 3**
- 2. If the Customer requests a Change or Company recommends one, both parties shall work together in good faith to define, and document such Change
- 3. Notwithstanding the provisions of this **Schedule 3**, Company shall be under no obligation to agree, develop or implement any new Change that has not been approved by Company in writing (to include by email)
- 4. If the scope of the Change will have a material impact on the SaaS Service, the agreed document shall establish a detailed process for the definition, development and implementation of the Change